



Ref. Enquiry No.: PE/PG/VTG/E-3875/12, Dated : 16 Feb 2013

DUE DATE
14 Mar 2013
BY 2.00 PM (IST)

Dear Sirs,

Subject : 2 x 660 MW MOUDA STPP, STAGE II (STG & SG) and 1 X 500 MW, VINDHYACHAL STPP, STAGE V (STG & SG)

TENDER ENQUIRY FOR PLATE HEAT EXCHANGER

Our Ref : TENDER ENQUIRY NO: PE/PG/VTG/E-3875/12, DTD. 16-02-2013

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for Design, Manufacturing, Inspection and testing at manufacturer's works, proper packing and delivery of **PLATE HEAT EXCHANGER** to **2 X 660 MW MOUDA STPP, STAGE-II & 1 X 500 MW VINDHYACHAL STPP, STAGE-V** site/FOB Foreign Port (as the case may be) as per details hosted on BHEL website www.bhelpem.com & www.bhel.com

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the **"Instructions to Bidders"** of GCC, Rev. 05 in quintuplicate (5 sets), in sealed covers for the under mentioned equipment/system.

PLATE HEAT EXCHANGER		
SL NO.	Projects	TECHNICAL SPECIFICATION NO.
1	2 X 660 MW NTPC MOUDA STPP STAGE II (STG PKG)	PE-TS-385/387/388/389-179-N001 Rev 0
2	2 X 660 MW NTPC MOUDA STPP STAGE II (SG PKG)	
3	1X500 MW VINDHYACHAL STPP, STAGE V (STG PKG)	
4	1X500 MW VINDHYACHAL STPP, STAGE V (TG PKG)	

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the official inviting tender(s). It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 2:00 P.M.** Part-I bids shall be opened at **3:00 P.M.** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Important Notes :-

- **Please note that Part Supplies offered for a particular Package shall disqualify the bidder from this tender.**
- **Evaluation shall be on combined basis for all the above 4 projects. However, PO's shall be issued separately for each project.**
- **PO's for Main supply and mandatory supply shall also be issued separately besides above.**

Ashish Kumar Gupta
Engr/PG-III, BHEL/PS-PEM,
Power Project Engineering Institute,
Plot no. 25, Sector - 16A, Noida (UP), INDIA
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Regd. Office
BHEL House Siri Fort
New Delhi-110049

Ashish



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ENQUIRY TERMS AND CONDITIONS

1. Bidders to note that General Conditions of Contract **GCC Rev.05** is the latest revision of GCC in which many changes have been made on Payment terms, Guarantee term, Performance Bank Guarantee, Limitation of liability etc. Bidders are advised to go through the same thoroughly while submitting the offers.
2. Enquiry No., due date etc. must be legibly superscribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC, Rev. 05.
3. Offers should be submitted in two parts in two separate sealed covers as follows :

Part-I : **TECHNO-COMMERCIAL BID**

Part-II : **PRICE BID**

For detailed instructions, please see clause no. 2 of "Instructions to Bidders" of GCC Rev. 05

4. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 05 and other Terms and Conditions included in this Enquiry Letter:
 - **ANNEXURE-I:** To be furnished by the Bidders.
 - **ANNEXURE-II:** Agreed Terms & Conditions (confirmation to be given by Bidder in Part-I bid).

5. **Bidders to note that following form the part of tender documents :**

- **Volume-I General Conditions of Contract (GCC) Rev 05** comprising of : Instructions to Bidders and General Commercial Terms & Conditions. GCC Rev.05 may be downloaded from <http://www.bhelpem.com>
- **Volume-II B Technical specification & Vol III Technical Schedules.**
- **Price format**
- **Special Condition of Contract (SCC) Rev 0** (2 X 660 MW NTPC MOUDA STPP STAGE II & 1X500 MW VINDHYACHAL STPP, STAGE V
- **Financial PQR, Technical PQR & General PQR.**
- **NTPC format for Main & Sub – Supplier Questionnaires.**

Note : In case of any contradiction between the Technical PQR and General PQR, the Technical PQR shall prevail.

6. Equipment will be despatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan by end user (Customer, NTPC) and BHEL, after placement of award and issue of Material Despatch Clearance Certificate (MDCC).
7. In the event of contradictions in terms and conditions, the requirements of various tender documents shall prevail in the following order of priorities :
 - Enquiry Letter with Terms & conditions (This letter)
 - SCC, Rev. 0
 - GCC, Rev. 05
 - Technical Specification (Vol-II B & Vol-III).

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8. Tenders and all correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address :

ASHISH KUMAR GUPTA, ENGR, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: ashishkumargupta@bhhelpem.co.in Ph. No. +91-120-4368761, +919873412410	A.K. GUPTA, DGM, PG-III M/s Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: ak Gupta@bhhelpem.co.in Ph. No. +91-120-4368745, +919818846254
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9. **Delivery Schedule**

- a. **2x660 MW Mouda Stg II (SG & STG pkg): 6 months** from CAT-I approval of drawing/documents subject to 1st submission of all drawings/documents within (2) two weeks of P.O/LOI & every re-submission within 10 days incorporating all the comments provided by BHEL.
- b. **1x500 MW Vindhyachal Stg V (SG & STG pkg): 6 months** from CAT-I approval of drawing/documents subject to 1st submission of all drawings/documents within (2) two weeks of P.O/LOI & every re-submission within 10 days incorporating all the comments provided by BHEL.

The prices shall be firm.

10. **Pre-Qualifying Requirement :-**

Bidders are requested to refer "TECHNICAL AND FINANCIAL PRE-QUALIFYING REQUIREMENT (PQR)" enclosed separately and fill/comply the details asked in PQR. They are also requested to submit their credentials along with their offer.

Bids of only those bidders shall be evaluated who meet the Technical as well as Financial pre-qualifying requirements. Credentials of the bidders meeting the pre-qualifying requirements shall be taken up with customer for approval. Price Bid of only BHEL and customer approved vendors shall be opened for evaluation.

11. **Indigenous bidders to indicate their import content (CIF) in their price bid and Nil Custom duty shall be considered by them. As no CIF has been consumed till date, no ceiling limit is being put at the time of enquiry. However the same will be reviewed during evaluation of offers and bidders will be informed accordingly.**

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12. **Bidder to note that this is a conditional enquiry for those who are not registered in BHEL PEM, the price bid (Part-II) opening/RA is subject to following :**

a) Approval of bidder by the BHEL.

The bidders which are not registered with BHEL-PEM refer Supplier Registration Form (SRF) attached with enquiry and submit the same duly filled (with signed & stamped) in along with credentials, experience list, performance certificates and other statutory data with their bids for vendor registration.

b) Approval of bidder by Customer. Same shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following as part of their credentials on or before technical bid Part-I opening :-

- i. Reference list indicating PO details, customer name, PO date, execution date etc.
- ii. Performance certificate issued by the clients. Repeat orders by same customer may be considered as performance certificate after a reasonable lapse of time period before the repeat order.
- iii. Bidders are requested to fill up their details in NTPC format for Main & Sub – Supplier Questionnaire attached with enquiry.

13. Indigenous bidders have to quote freight charges in percentage of their quoted Total ex-works prices.

14. BHEL PEM reserves the right to go for **Reverse Auction**, through BHEL appointed service provider, instead of opening sealed price bids submitted along with Part-I. This would be decided after techno-commercial evaluation. In view of above, Bidders are requested to quote their most competitive prices as **no negative impact** on account of non-conduction of RA shall be asked for.

15. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS AS PER General Conditions of Contracts (GCC, Rev.05), Special Conditions of Contract (SCC) and Notice Inviting Tender (NIT). In case of deviations, bidder to clearly mention the same with their techno-commercial offer.

16. The evaluation of the offer shall be done based on **FOR site prices** with necessary loadings as per GCC, Rev. 05 as applicable.

17. **Bidders are requested to visit our website on regular intervals to update themselves for any technical or commercial change in the NIT.**

18. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT :-

- Acceptance of GCC, Rev.05.
- Acceptance of Special Conditions of Contract (SCC).
- Pre-qualifying Requirement (PQRs) - a) FINANCIAL PQR b) TECHNICAL PQR c) GENERAL PQR.
- Technical Deviations and commercial deviation, if any.
- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.

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- Un-Priced price schedule (format) duly filled in 'Quoted' or 'Q' in each column/row for each project & package separately.
- Separate sealed price-bid envelope mentioning Enquiry No. & Name of the project/package in **BOLD LETTERS** on the top of each envelope.

Note : Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price given in sealed price bid.

Thanking You.

Yours faithfully,

For and on behalf of BHEL

ASHISH KUMAR GUPTA

(Engr./PG-III/BHEL-PEM)

Ak Gupta 16/2/13

AK GUPTA

(DGM/PG-III/BHEL-PEM)

Enclosure :

1. Enquiry Letter with Terms & Conditions (this letter itself).
2. Technical Specification (Vol II-B & III).
3. Financial PQR.
4. Technical PQR.
5. General PQR.
6. Price format/schedule (Prices should be quoted in this format only).
7. SCC of the Projects (2x660MW Mouda Stage II & 1x500 MW Vindhyachal Stage V).
8. NTPC format for Main & Sub – Supplier Questionnaires.
9. Supplier Registration Form for Indigenous Supplier.
10. Supplier Registration Form for Foreign Supplier.